



# Getting The Most From Your APSO Membership

promoting professionalism

**Be a Leader**

Save time. Save money. Enhance your image. Increase your bottom line. Shape the future

That's what leaders do when they belong to APSO



# Stay connected

## Make sure your contact details are up to date

APSO requires that all members maintain regular communication with the National Office to ensure that your contact details, as recorded on the CRM system, are accurate.

Please ensure that your company's physical and postal addresses are accurate and that we have correct telephone, fax, email and cell phone details for your office and at least the owner/manager.

### Multiple Points of Contact

We encourage all members to provide us with multiple points of contact – give us details of all your consultants so that they can be added to the mailing list and receive ongoing correspondence from us to keep them in the loop!

Members will receive regular email correspondence and quarterly postal correspondence in the form of the APSOgram magazine.



The Association of Personnel Service Organisations (APSO) promotes legal, ethical and professional practices for the labour recruitment industry.

When it comes to your business, being an APSO member makes sense:

- Promoting professionalism
- Striving for regulation
- Speaking out in a powerful, unified voice
- Protecting the industry
- Delivering an edge in information
- Ensuring education and CPD

#### WHAT YOU CAN EXPECT:

- Quarterly glossy A4 APSOgram magazine posted to your head office and to each of your branches
- Regular e-gram communication highlighting the latest news and information
- E-news flashes to alert you to anything new and important
- Regular notifications of available training, workshops, seminars, conferences and member forums



is a proud member of:



# Access Training and Events

Educate your consultants and watch your business grow

## BENEFITS:

- Top quality training at affordable rates
- Industry-specific workshops that maximize time away from the office
- Regular member forums designed to share information and encourage networking
- Annual National Staffing Conference

APSO members are provided with the opportunity to access top quality, industry-specific training that is affordable. Training is offered regularly around the country.

Empower your staff to ensure that they're using the latest recruitment methodologies to provide your clients with the best candidates.

All consultants are required to write the APSO Entrance Exam within 6 months of joining to ensure minimum levels of embedded knowledge.

APSO also encourages continuous professional development (CPD) through regular seminars, member forums, networking opportunities and conferences.

# Utilize the Advisory Service

Information is power - increase your value to your clients

## SERVICES ON OFFER:

- FREE access to the LabourNet labour relations help desk
- General recruitment and business advice via National Office
- Dispute resolution via the APSO Ethics Arbitration process
- Access to advice, information and assistance relating to Services SETA, Department of Labour, SARS and other stakeholders

APSO members receive free access to LabourNet's help desk that offers advice and assistance in all matters relating to labour relations. Further assistance can be received at discounted rates.

## LabourNet Help Desk (011) 532 8802

In addition, members are encouraged to contact National Office with any queries relating to general recruitment and business issues.

All members have access to free dispute resolution, via the ethics arbitration process. Most commonly this is for resolution of fee disputes, client disputes or any ethical or best practice issues with other members.

# Get Involved!

Volunteer to serve on an APSO committee and empower yourself

## BENEFITS:

- Opportunity to actively participate in decision-making for the benefit of the industry
- Access to knowledge and information that increases your value as a recruitment supplier
- Recognition as an industry leader
- Opportunity to share your knowledge and experience in improving APSO's service offering

APSO is an association run by members, for members. APSO has a National Office with dedicated staff running the operational aspects, but for the most part, it relies on its volunteer

committee members for its strategic direction.

If you think strategically and have a passion for the labour recruitment industry, why not join one of our committees?

In return for your efforts you will be given the unique opportunity to meet other leading industry players. You will also gain valuable insights into key elements of this fascinating and challenging industry. Your participation will increase your knowledge and provide you with the tools to further your business opportunities and achieve recognition and success within the industry.

Our executive team is actively influencing and changing the face of the recruitment industry – why don't you let your voice be heard. Raise your hand and become part of the team!



The Association of Personnel Service Organisations (APSO) was established in 1977 and continues to represent its members in their dealings with Government and related bodies. APSO promotes and ensures, for the benefit of both clients and candidates, the adherence to high ethical and professional standards of business.

APSO is focused on improving the professionalism of the recruitment industry, by providing training and continuous professional development for our members and their employees. APSO works closely with the Services SETA and other stakeholders to ensure that APSO members remain at the “top” when it comes to delivering recruitment services to their clients.

APSO is a fully constituted Section 21 company, governed by an elected National Executive Committee made up of volunteer members. In addition, each region is run by an elected Regional Committee who assist in rolling out APSO's strategic projects on a regional basis. Operational issues are handled by the full-time National Office team based in Gauteng

## Association of Personnel Service Organisations

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